



IPENZ Transportation
Group Conference 2017
29 - 31 March 2017
Distinction Hotel
Hamilton



ipenztgconference.co.nz



David Brinsley, National Manager - IMEX, KiwRail

David joined KiwiRail's predecessor in 1988 where he initially worked with the inter-island ferry division ultimately filling the role of Commercial Vehicles Manager.

In 2000 he transferred to the rail freight side of the business, where he worked in several roles, most latterly as the National Manager for their Fonterra business. David's current role is National Manager - IMEX and he is responsible for growing the customer revenue across KiwiRail's Import / Export container sector. This includes sales planning, pricing and margin improvement.

Prior to this, David worked for a road transport company, initially part-time to fund an architecture degree, something that was to ultimately fail as he ended up enjoying the transport sector more!

The resilience of rail and its impact on the supply chain

In the immediate aftermath of the Kaikoura Earthquake, supply chain capacity and transport networks have been severely tested.

David will discuss the impacts on freight flows, KiwiRail's rebuilding program of the rail link between Picton and Christchurch, the thinking around resilience that has occurred and what this means for sustainability of the mode, moving forward.